

Job Title: A303 Business Manager	Reports to: A303 Project Director/COO	Roles Reporting to this role n/a
Location: Salisbury based	Business Stream: Support and Operations	Grade: SMA Indicative Salary Range: £40-£50k

## Purpose of role:

- To support the project team in the management and delivery of the project;
- To develop appropriate risk management and governance strategies across the project;
- To support the team in internal and external stakeholder/partner liaison/management;
- To ensure a smooth/clear flow of required information for all those involved with the project;

#### **Person Specification**

#### **Key Technical Skills / Competencies:**

- Confident with clients, meetings and project management duties
- Have an ability in negotiating across the various levels of the construction environment
- Possess excellent communication, numeracy and IT skills.
- A proven track record in effective project management, change management, governance and commercial awareness;
- Experience in the construction or engineering sectors preferred

# **Key Behavioural Competencies:**

- To be resilient and self-motivated;
- To hold outstanding communication, financial, contractual and organisational skills including strong delivery and change management skills;
- To be a confident decision maker;
- To be a pragmatic, innovative forward thinker and good listener, able to adapt quickly to the everchanging needs of your colleagues and clients;

#### **Role Specification**

## **Key Tasks and Activities:**

- Supporting the project team in the management and delivery of the project;
- Ensuring that project risks are clearly identified, understood and managed;
- Supporting the team in internal and external stakeholder/partner liaison/management;
- Ensuring a smooth/clear flow of required information for all those involved with the project;
- Resource planning and clearly communicating deadlines and timeframes;
- Assisting in the financial management of the project;
- Negotiating with and procuring subcontractors;
- Assisting in the compilation of monthly client management reports;
- Supporting the project team in maintaining and managing positive client relationships

# **Additional Key Accountabilities:**

- Developing and implementing a clear communication strategy for the section 2 works
- Financial management of sub-contractors

## **Outputs**

## **Key Outputs / Deliverables:**

- Maximising the profitability of contracts in an ethical manner;
- Risk management through compliance with existing systems and the establishment of new project specific mechanisms as needed;
- Resource planning;
- Communication strategy
- Accountabilities chart

# **Key Interfaces:**

#### External

- Clients
- Subcontractors

#### Internal

- Executive Management Team
- Departmental Directors
- Regional and Project/Technical Managers
- A303 Project Management Team
- Project Support Team



•	The ability to negotiate across the various levels of
	the client environment; and

To understand and embody Wessex Archaeology's core values.

## **Qualifications:**

- Degree qualified
- Appropriate Project Management Qualification
- Minimum Of 5 Years' Experience Postgraduate or equivalent

**Our Core Values:** 

Authenticity and Ethics Customer Focus Applied Knowledge Reliability and Resilience Communicating Passion Collaborative Behaviour Innovative Thinking